

April 20, 2020

TO: Jaime Chamberlain, Chairman

FROM: Luis Ramirez, President, Ramirez Advisors Inter-National

SUBJECT: Monthly Report of Activities – March, 2020

On behalf of Ramirez Advisors Inter-National, LLC ("RAI-N") allow me to present our activity report to you and the Board of Directors of the Greater Nogales Santa Cruz County Port Authority ("GNSCCPA"). As always, we request and welcome your continued comments and suggestions as to how we can improve on our services, our communications and on our activities on your behalf. With your feedback, we will make every effort to improve our response to your directives and ensure an effective implantation of the initiatives at hand.

Our recent activities on behalf of the GNSCCPA have focused on the following key areas:

- 1. Mariposa Cold Room Project Update (formerly DAP Program);
- 2. COVID-19 Update;
- 3. Port Authority Hosts Community Update Conference Calls;
- 4. SR-189 Modernization Project Groundbreaking Ceremony;
- 5. January/February 2020 Border Crossing Data Released;
- 6. Senate Letter to CBP on COVID-19 Preparedness;
- 7. Port Authority letter to CBP on Year-Round Sunday service;
- 8. Arizona Transportation Board Welcomes Comments on Proposed 5-Year Plan;
- 9. OOMAPAS Nogales receives NADBank Grant; and
- 10. Representation of GNSCCPA with Key Entities.

This report is not intended to be a full description of all our activities but rather, provides highlights and information on the direction of our activities to keep the Board of Directors informed and to ensure adherence to the vision and guidance imparted to RAI-N by the GNSCCPA and its leadership. Throughout this period, RAI-N has maintained active and frequent communications with Ms. Allison Moore, Mr. Bruce Bracker and various other members of the Board of Directors in order to ensure that we have a fully coordinated approach to our efforts. RAI-N stands ready to address any issue, concern or suggestion that may arise from this report and from our on-going dialogue with the leadership and the Board of Directors.

## 1. MARIPOSA COLD ROOM PROJECT UPDATE

- As indicated in previous reports, the General Services Administration (GSA) is now the lead agency directing the project to convert the Mariposa enclosed docks to cold rooms.
- On March 5, 2020, GSA hosted a conference call to review the 50% design of the cold rooms.
- The Port Authority's legal counsel is reviewing the new Revocable Lease Agreement to be executed with GSA. Suggested edits will be submitted to GSA.
- Though this transition has created some delays, the project continues to move forward.

## 2. COVID-19 UPDATE

- Arizona and the world are facing an unprecedented pandemic that is having dire effects on health and the economy.
- On March 21, 2020 the US and Mexican governments announced new temporary restrictions for travel across the US-Mexico border.



- As provided by the US Embassy in Mexico City, the following categories do not fall within the definition of "essential travel:"
  - o Individuals traveling for tourism purposes, such as sightseeing, recreation, gambling, or attending cultural events in the United States.
- Who is considered an "essential" traveler?
  - o Citizens and lawful permanent residents returning to the United States.
  - o Individuals traveling for medical purposes (e.g., to receive medical treatment in the United States).
  - o Individuals traveling to attend educational institutions.
  - Individuals traveling to work in the United States (e.g., individuals working in the agriculture industry who must travel between the United States and Canada or Mexico in furtherance of such work).
  - Individuals traveling for emergency response and public health purposes (e.g., government officials or emergency responders entering the United

- States to support federal, state, local, tribal, or territorial government efforts to respond to COVID-19 or other emergencies).
- Individuals engaged in lawful cross-border trade (e.g., truck drivers supporting the movement of cargo between the United States and Canada and Mexico).
- o Individuals engaged in official government travel or diplomatic travel.
- o Individuals engaged in military-related travel or operations.

### 3. PORT AUTHORITY HOSTS COMMUNITY UPDATE CONFERENCE CALLS

- With the deferment of Port Authority Board meetings until the Social Distancing and Stay at Home provisions are removed, the Port Authority has continued to build consensus for a number of initiatives at Nogales.
- Conference calls have been scheduled to include all Port Authority board members as well as representatives of key sectors including the hotel industry and commercial and industrial real estate.
- Conference calls are being scheduled on as needed basis.

#### 4. SR-189 MODERNIZATION PROJECT GROUNDBREAKING CEREMONY

- On March 4, 2020, the Arizona-Mexico Commission, in partnership with the Arizona Department of Transportation and the Port Authority hosted the Groundbreaking Ceremony for the SR-189 Modernization project. Close to 150 people attended this event that featured:
  - The Honorable Doug Ducey, Governor
  - The Honorable Arturo Garino, Mayor
  - The Honorable Bruce Bracker, Supervisor
  - o Karla Petty, US Federal Highways Administration
  - o John Halikowski, Arizona Department of Transportation
  - o February 20, 2020, the Arizona Department of Transportation
- This was a great opportunity to bring attention to the investments being made in Nogales/Santa Cruz County.
- Special thanks to the team from the Fresh Produce Association and the City of Nogales for all the support they provided during the event.
- RAI-N would also like to thank all those that actively supported the advocacy, design and funding process for this project, particularly the Fresh Produce Association of the Americas
- Coverage of the event including event video: <a href="https://azdot.gov/adot-blog/big-day-not-just-nogales-all-arizona">https://azdot.gov/adot-blog/big-day-not-just-nogales-all-arizona</a>

A copy of the press release issued by the Arizona Department of Transportation is provided in Attachment #2



Pictures from the Groundbreaking festivities.

# 5. JANUARY/FEBRUARY 2020 BORDER CROSSING DATA RELEASED

- The US Department of Transportation has released border crossing data for the months of January and February of 2020.
- The data confirmed that 2020 was indeed a recovery year for border crossings at Nogales
- Aside from train traffic, all other modes of border crossing were indicating positive growth for the two-month period in 2020 when compared to the same period of 2019:
  - o Trucks were up by 4.3% from 65,100 to 67,892.
  - o Cars were up by 7.1% from 547,688 to 586,346
  - Pedestrians up by 12.1% from 468,901 to 538,433
  - Total People up by 2.1% from 1,348,187 to 1,376,664.
  - Trains were down by 10.4% from 134 to 120.
- Unfortunately, we anticipate that COVID-19, border crossing restrictions (now extended through May 19, 2020) and "Stay at Home" requirements will greatly

impact these numbers. In fact, CBP Acting Commissioner Mark Morgan, border crossing volumes are down by 54% as of March 22, 2020.

## 6. SENATE LETTER TO CBP ON COVID-19 PREPARATION

- On February 28, 2020, Senators Martha McSally of Arizona and John Cornyn and Ted Cruz of Texas, sent a letter to the Acting Commissioner of Customs and Border Protection inquiring on the preparedness. By the agency to "address the threat presented by the coronavirus at U.S. borders."
- The letter posed a number of questions, including if the agency was equipped to protect officers at the border and coordination with state and local officials.
- A copy of the letter is provided in Attachment # 3.

### 7. PORT AUTHORITY LETTER TO CBP IN SUPPORT OF YEAR-ROUND SUNDAY SERVICE

- On March 30, 2020, the Port Authority sent a letter to Director of Field Operations, Guadalupe Ramirez, of Customs and Border Protection, asking tot eh extension of Sunday service to a year-round basis.
- The Fresh produce Association of the Americas has indicated that many of their members would greatly benefit if they had the option to ship their products on Sundays to maintain the flow of their respective supply chains.
- Having Sunday service would also allow Arizona to market the Arizona-Mexico Corridor to companies that must have Sunday service as part of their regular operations, putting the Arizona-Mexico Corridor in a competitive posture vis a vis other border communities in Texas, California and New Mexico.

# 8. ARIZONA TRANSPORTATION BOARD WELCOMES COMMENTS ON 5-YEAR PLAN

- The Arizona Transportation Board is holding hearings on the proposed 5-Year Plan for transportation projects.
- In addition to the regularly scheduled meetings, the Board is also welcoming public comments via e-mail at <u>fiveyearconstructionprogram@azdot.gov</u> or by phone at (855) 712-8530
- A copy of the Current 5-Year Program can be found at: <a href="https://azdot.gov/sites/default/files/2019/06/Five-Year-Program-FY2020-2024.pdf">https://azdot.gov/sites/default/files/2019/06/Five-Year-Program-FY2020-2024.pdf</a>
- A copy of the Tentative 5-Year Plan can be found at: <a href="https://azdot.gov/planning/transportation-programming/tentative-five-year-program">https://azdot.gov/planning/transportation-programming/tentative-five-year-program</a>

## 9. OOMAPAS NOGALES RECEIVES GRAN FROM NADBANK

- The Municipal Water Department for Nogales, Sonora, received a grant from the North American Development Bank for \$4 million pesos.
- These funds are intended to finance part of the cost of the project to expand the water and wastewater systems to the southwest area of Nogales, Sonora, Mexico.
- A copy of the Bid Documents is available in Attachment #4.

# 10. REPRESENTATION OF THE GNSCCPA WITH KEY ENTITIES

- Continuing efforts to maintain an on-going dialogue with various agencies, entities and organizations allows us to ensure full coordination of efforts and maximizing the impact of our limited resources.
- It is imperative to highlight the great success that has been achieved on these efforts by coordinating efforts with key stakeholders, including the FPAA, Santa Cruz County, Nogales Customs House Brokers, INDEX and others, as each has well established relationships with most of these entities.

# **DHS Statement on Border Crossing Restrictions**

Joint Statement on US-Mexico Joint Initiative to Combat the COVID-19 Pandemic | Homeland Security

4/20/20, 5:01 PM



Official website of the Department of Homeland Security



# Joint Statement on US-Mexico Joint Initiative to Combat the COVID-19 Pandemic

Releas En español (/news/2020/03/20/declaraci-n-conjunta-sobre-la-iniciativa-conjunta-de-ee-uu-y-m-xico-para-luchar)

The strong partnership and close cooperation between the United States and Mexico has allowed us to maintain a productive border environment. We value the health and safety of our citizens and keep that at the forefront of joint decisions made by our respective leaders regarding cross-border operations.

Recognizing the robust trade relationship between the United States and Mexico, we agree our two countries, in response to the ongoing global and regional health situation, require particular measures both to protect bilateral trade and our countries' economies and ensure the health of our nations' citizens. We agree to the need for a dedicated joint effort to prevent spread of the COVID-19 virus and address the economic effects resulting from reduced mobility along our shared border.

The U.S. and Mexican governments further recognize critical services such as food, fuel, healthcare and life-saving medicines must reach people on both sides of the border every day. Essential travel must therefore continue unimpeded during this time. In order to ensure that essential travel can continue, the United States and Mexico are also temporarily restricting all non-essential travel across its borders.

"Non-essential" travel includes travel that is considered tourism or recreational in nature. Additionally, we are encouraging people to exercise caution by avoiding unnecessary contact with others.

Joint Statement on US-Mexico Joint Initiative to Combat the COVID-19 Pandemic | Homeland Security

4/20/20, 5:01 PM

This collaborative and reciprocal initiative is an extension of our nations' prudent approach that values the health and safety of our citizens in the joint decisions made by our respective leaders regarding cross-border operations.

This joint initiative will commence at 00:01 Saturday March 21 throughout the US-Mexico land border for a period of 30 days subject to extension upon review.

# Additional Information

- DHS Response to Coronavirus Disease 2019 (/coronavirus)
- Coronavirus.gov (https://www.coronavirus.gov)
- CDC.gov: Coronavirus Disease 2019 (COVID-19) (https://www.cdc.gov/coronavirus)
- USA.gov: What the U.S. Government is Doing (https://www.usa.gov/coronavirus)

Topics: Border Security (/topics/border-security)

Keywords: Border Security (/keywords/border-security), Coronavirus (COVID-19) (/keywords/coronavirus-covid-19),

Department of Homeland Security (DHS) (/keywords/dhs)

Last Published Date: April 16, 2020

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# Mr. Jaime Chamberlain **Greater Nogales Santa Cruz County Port Authority** April 20, 2020

Enter Email Address

Attachment #2

# Copy of Prese release from ADOT on SR-189 Groundbreaking



# **Ducey: Improving SR 189 means Better Roads, Better Future for Arizona**

Arizona Department of Transportation sent this bulletin at 03/04/2020 12:27 PM MST. If you would like alerts on this and other ADOT news, sign up above to receive our GovDelivery notices.

Having trouble viewing this email? https://content.govdelivery.com/accounts/AZDOT/bulletins/27f4927





# Ducey: Improving SR 189 means Better Roads, Better Future for Arizona \$134 million project to improve road connecting border and I-19

PHOENIX - Governor Doug Ducey and state, local and federal officials today broke ground on a \$134 million project to improve mobility and safety on a 3.75-mile Nogales highway. The project, once completed, will help increase international trade coming through Nogales by linking the Mariposa Port of Entry and Interstate 19.



The Arizona Department of Transportation's upgrades along State Route 189, including flyover ramps connecting with the interstate, will eliminate the need for commercial trucks to stop as many as three times between I-19 and the international border as they travel to and from markets across Arizona and the U.S.

"We know that better roads mean a better future for Arizona," said Governor Ducey. "The improvements along State Route 189 will improve safety, enhance trade and foster an even stronger relationship with our neighbors in Mexico. With record trade already with Mexico, my thanks to the Arizona Department of Transportation, our partners in Mexico and everyone working to improve our infrastructure and attract even more trade through our ports."

The Mariposa Port of Entry saw about \$24.1 billion in imports and exports in 2018, including much of the winter produce consumed in the U.S. Up to 1,800 commercial trucks use SR 189 daily during the winter months.

Governor Ducey hosted officials at a groundbreaking event near the interchange of I-19 and SR 189, known locally as Mariposa Road. Construction is expected to begin in April and take about 18 months to complete.

A \$25 million appropriation by the state of Arizona as well as a highly competitive \$25 million federal Transportation Investment Generating Economic Recovery (TIGER) grant will allow ADOT to build the entire project at once, rather than in two phases. The expedited timeline will result in a savings of \$13 million.

The project also will benefit Nogales residents and businesses by reducing congestion on one of the community's primary roads.

"Moving large commercial trucks to the new flyover ramps will not only benefit the trucking industry but will improve traffic flow and make Mariposa Road safer for all," ADOT Director John Halikowski said

The flyover ramps, which will connect with SR 189 west of Frank Reed Road, will increase safety for students of nearby Nogales High School. The project also includes a new roundabout at Target Range Road and improved drainage and traffic signals, among other improvements.

Local officials touted the project's importance not just for Nogales and Santa Cruz County but all of Arizona.

"During my first administration in 2011 we talked about ways to improve State Route 189, and now it's real," Nogales Mayor Arturo Garino said. "This is a very good project that is important for the city of Nogales and for the entire state of Arizona economically."

Bruce Bracker, a Santa Cruz County supervisor, called the improvements critical for the continued growth of the region.

"The modernization of SR 189 will greatly help with congestion along the corridor and address major safety concerns, particularly with the grade-separation that will provide a safer environment for the high school traffic and traffic in general," Bracker said. "It is critical that we promote this project and attract new investment and create new jobs in our community."

Jaime Chamberlain, chairman of the Greater Nogales Santa Cruz County Port Authority and former chairman of the Fresh Produce Association of the Americas, said the work will support improvements to the Mariposa Port of Entry completed in 2014.

"This project also leverages the investment made by the Mexican government to modernize Highway 15, the highway that connects Arizona to Mexico City," Chamberlain said. "This is a major investment for Nogales and for Arizona. The future is bright for our community."

Ames Construction and Horrocks Engineers are the contractors on the project, with Ames leading construction and Horrocks leading design.

To learn more about the project, please visit azdot.gov/SR189.

Make sure you visit ADOT's "Know Snow" webpage before traveling to Arizona's high country this winter.

Visit us on social media on Facebook, Twitter, YouTube, Flickr or the ADOT blog.

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Copy of Senate letter to CBP on COVID-19 Preparedness

# United States Senate

WASHINGTON, DC 20510

February 28, 2020

Mark A. Morgan Acting Commissioner U.S. Customs and Border Protection 1300 Pennsylvania Ave. NW Washington, DC 20229

Re: Coronavirus in the United States

Dear Acting Commissioner Morgan:

As southern border Senators, we are concerned about the possible spread of the coronavirus across our borders. We are similarly concerned about recent reports that the virus is spreading in Europe. Border shortcomings by the European Union have resulted in the spread of the virus across a number of nations, and it is essential that the United States not repeat these mistakes. We write to ask how your agency is prepared to address the threat presented by the coronavirus at U.S. borders. Specifically, we ask that you address:

- How is the agency searching for potential cases and differentiating between the coronavirus and other illnesses that have similar symptoms?
- As the CDC has confirmed that it believes the spread of coronavirus is inevitable, does your agency have enough test kits to support CBP activity at the borders?
- Do you believe that your agency has the resources to meet staffing needs if a stricter screening process is administered at the border?
- Do you foresee a need for additional emergency staffing?
- Is your agency equipped to protect officers at our borders?
- Are you prepared for the possibility of an outbreak in a detention facility?
- What is your agency doing to coordinate with state and local officials?

The H1N1 virus impacted many countries in 2009. What plans did your agency implement to try to prevent the spread of swine flu across our borders? Were these plans effective? Can you tell us whether there is any coordination underway between foreign governments and your agency?

We respectfully seek answers to these questions about ports of entry and border safety. It is imperative that your agency members are protected and that local officials in border states are informed. We would be grateful for any update that you can provide to us this week.

Sincerely,

Martha McSally

United States Senator

John Cornyn

United States Senator

Letter to CBP in support of Year-Round Sunday Service



March 30, 2020

Mr. Guadalupe Ramirez
Director, Field Operations – Tucson
US Customs and Border Protection
4740 North Oracle Rd., Suite 310
Tucson, Arizona 85705

RE: Year-round Sunday Commercial Service

Dear Director Ramirez,

On behalf of the Greater Nogales Santa Cruz County Port Authority, I write to request that Customs and Border Protection provide commercial Sunday service at the Mariposa port of entry year-round.

We recognize this year's early suspension of commercial Sunday service is due to the impacts of COVID-19, but we would ask that it be restored as soon as possible. Although currently we are all facing extenuating circumstances, the long-term demand for commercial crossings seven-days a week is essential to the economic vitality of our county, state, and nation.

As outlined in our letter dated August 19, 2020, demand for Sunday service continues to increase in Arizona as the produce, maquila, and mining industries also grow. In 2019 truck traffic in Nogales increased by 3.6% a total of 12,200 more trucks than 2018. Our state has developed innovative solutions to attract businesses to the Arizona-Mexico corridor; but the lack of Sunday service at Mariposa poses a break in international supply chains and companies are forced to seek out options in California or Texas to meet their supply chain demands and adhere to Just-In-Time manufacturing strategies.

Please know that we continue our fight to help secure additional staffing for our ports of entry and the additional resources that you and your entire team tasked with protecting the Homeland and facilitating trade. We are very appreciative of your efforts to keep trade flowing in a safe, secure and efficient manner at our ports of entry.

Thank you for the consideration you give to this request and look forward to engaging with you and your team to devise a strategy to help us secure year-round Sunday service at Nogales.

Respectfully,

Jaime Chamberlain Chairman

P.O. Box 4518 Rio Rico, AZ 85648

www.nogalesport.org

Copy of the Bid Documents for NADBank Grant for Nogales, Sonora

NADBank News Vol. XXIV, Edition 2, March 17, 2020

In this edition:

# North American Development Bank Bid No:

CE-826043963-E2-2020

This invitation for bids follows the General Procurement Notice for this project, which was published in the newspapers El Imparcial (Nogales, Sonora) and Arizona Daily (Nogales, AZ), in the specialized section of the Diario Oficial de la Federación and via Internet in the newsletter NADBank News on January 26, 2017.

The local water utility, Organismo Operador Municipal de Agua Potable, Alcantarillado y Saneamiento de Nogales (OOMAPAS or the Executing Agency) has received a grant from the North American Development Bank (NADB), through its Border Environment Infrastructure Fund (BEIF), which operates with contributions from the U.S. Environmental Protection Agency (EPA), to finance part of the cost of the project to expand the water and wastewater systems to the southwest area of Nogales, Sonora, Mexico (the "Project").

Qualified interested companies are hereby invited to submit technical and financial bids in Spanish in a sealed envelope, for a unit-cost, fixed-term contract to carry out the following work:

Bid No.: CE-826043963-E2-2020

General Description: Supply and install residential connections, Phases 2 and 3, in the subdivision Luis Donaldo Colosio in Nogales, Sonora.

Required Minimum Net Worth: \$4,000,000 pesos.
Site Visit: March 24, 2020, at 9:00 a.m. (local time)
Pre-bid Meeting: March 24, 2020, at 1:00 p.m. (local time)

Bid Submission and Opening: April 7, 2020, at 11:00 a.m. (local time)

Work Duration: 120 calendar days.

The probable start-up date for this contract is May 15, 2020, and the expected completion date is September 13, 2020.

The bid documents will only be published in Spanish and may be inspected and acquired free of charge (only) via Internet at http://compranet.gob.mx. They may also be inspected as of the date of this publication and until April 7, 2020, Monday through Friday from 9:00 a.m. to 4:00 p.m. (local time), at the offices of OOMAPAS, located at Prolongación Luis Donaldo Colosio N° 2300 Col. Unidad Deportiva, Nogales, Sonora, Mexico; tel. (switchboard) 011 [52] (631) 311-2900 to 2908 and 2950 to 2958; fax: 011 [52] (631) 311-2909; e-mail geronimo.rios@oomapasnogales.gob.mx.

The pre-bid meeting, as well as bid submission and opening, will take place in the meeting room of the Technical Department of OOMAPAS, located at Boulevard Luis Donaldo Colosio N° 2300, Colonia Unidad Deportiva, Nogales, Sonora, Mexico; tel.: (switchboard) 011 [52] (631) 311-2900 to 2908 and 2950 to 2958; fax: 011 [52] (631) 311-2909.

Bidding for contracts financed by NADB is open to firms from any country. Because the funding for this project is administered by NADB, the bidding process will be carried out in accordance with its procurement policies. Companies that have been previously penalized by NADB and/or had contracts cancelled by OOMAPAS are not eligible to participate in the bidding process.

Bids may be presented in U.S. dollars or Mexican pesos. Monthly invoices will be paid in the currency indicated in the bid. For the purposes of evaluation only, the exchange rate published in the Diario Oficial de la Federación for the settling of obligations denominated in foreign currency payable in Mexico, will be used. The date used as the basis for the conversion will be six calendar days prior to the date for opening the bids.

An advance payment of 30% (thirty percent) of the total value of the contract will be provided.

Bid documents will be made available via Internet at www.Compranet.gob.mx; however, the general requirements that will be requested in the bid documents and that must be covered in the bid are as follows:

- 1. Legible, duly notarized copies of the company's Articles of Incorporation, with its most recent amendments, and the power-of-attorney for whoever is acting on the company's behalf, recorded in the Public Registry of Property and Commerce or its equivalent for foreign bidders.
- 2. The required minimum net worth not committed to other current contracts must be substantiated using financial statements updated as of March 31, 2020 and the 2018 year-end financial statement. The 2018 year-end financial statement must be audited by an independent, licensed public accountant, who shall have to provide a letter on the auditor's stationary indicating that the auditor is responsible for the opinion of such statements, along with the auditor's professional license and the official authorization letter issued by the Mexican Ministry of Finance and Public Credit (SHCP) or their equivalent for foreign bidders. For the financial statements as of March 31, 2020, the bidder must provide legal documentation substantiating any capital increases reflected therein
- 3. The most recent annual tax statement for the fiscal year immediately preceding or its equivalent for foreign bidders.
- 4. Sworn statement of the list of current contracts with both public and private entities, indicating the total value of the contract and the amount to be paid out in annual installments.
- 5. Brief description of the company, including its organization and the services it offers.
- 6. To substantiate the technical experience required for this contract, bidders must present legal documentation (cover page and/or duly signed contracts executed in the past five years) that demonstrates their technical capacity through works of a similar nature, size and value as those advertised here, along with copies of the duly signed completion certificates (in the case of joint ventures at least one of the partners must meet this point). Bidders must also present a list of their equipment, available and sufficient for these works, and not currently contracted for use elsewhere, as well as details concerning works executed during the last five years, including a brief description of the activities carried out and the contact name and phone number for at least three of these jobs as references.
- 7. Curriculum vitae (CV) of the technical personnel available to work on the project, signed by the individual and the legal representative of the company. Consideration will only be given to the CVs of those persons that have direct experience in completed contracts for civil engineering and water works and in the areas of specialization required for this contract, and who could work in Spanish.
- 8. Companies in joint ventures must present the original joint venture contract duly signed by their legal representatives, along with a description of the responsibilities and commitments of each party, as well as indicate the lead company and the legal representative of the joint venture. For the purposes of contract signing, the joint venture contract shall have to be notarized. Compliance with the foregoing requirements must be met for each company in the joint venture, except for points 2 and 6, which may be substantiated for the joint venture.
- 9. List of subcontractors that may participate in these works, including their name, address and experience in their area of participation.

Bids must include a security bond worth at least five percent (5%) of the value of the bid, excluding value-added tax, and be issued in the currency of the bid in the form of non-negotiable check of the bidder payable to the "Organismo Operador Municipal de Agua Potable, Alcantarillado y Saneamiento de Nogales," or a bond policy in favor of OOMAPAS, executed by an institution authorized to operate in Mexico.

The general criteria for contract award will be based on a comparative analysis of the eligible bids. A report will be prepared that will serve as the basis for the decision by which, if applicable, the contracts will be awarded to the bidder whose proposal meets the required conditions, guarantees satisfactory execution of the contract and works and presents the lowest evaluated bid under the terms defined in the bid documents.

Payments will be made based on invoices for work performed, which must be prepared and submitted no more than once a month.

These procurement processes are not covered under any treaty.

None of the conditions contained in the bid documents or in the proposals submitted by the bidders are negotiable. Any term or condition proposed by the bidder that differs in any way with the conditions imposed or required under the bid notice, will be cause for rejection of the bid.

Nogales, Sonora, March 17, 2020

Julio César Chávez Coronado General Manager of OOMAPAS Nogales, Sonora

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