

March 21, 2022

TO: Mr. Jaime Chamberlain, Chairman

FROM: Luis Ramirez, President, Ramirez Advisors Inter-National

SUBJECT: Monthly Report of Activities – February 2022

On behalf of Ramirez Advisors Inter-National, LLC ("RAI-N") allow me to present our activity report to you and the Board of Directors of the Greater Nogales Santa Cruz County Port Authority. As always, we request and welcome your continued comments and suggestions as to how we can improve on our services, our communications and on our activities on your behalf. With your feedback, we will make every effort to improve our response to your directives and ensure an effective implantation of the initiatives at hand.

Our recent activities on behalf of the GNSCCPA have focused on the following key areas:

- 1. Mariposa Cold Room Project Update;
- 2. Joint Task Force visits Nogales;
- 3. Briefing for new Sonora State Representative;
- 4. IBWC Hosts Southeast Arizona Citizens Forum;
- 5. Approval of Corporate Amended Bylaws;
- 6. South32 Presentation on Pre-Feasibility Study for Hermosa Project;
- 7. Roundtable discussion with Senator Sinema; and
- 8. SR-189 Project approaches completion.

This report is not intended to be a full description of all activities but rather, provides highlights and information on the direction of our activities to keep the Board of Directors informed and to ensure adherence to the vision and guidance imparted to RAI-N by the GNSCCPA and its leadership. Throughout this period, RAI-N has maintained active and frequent communications with Ms. Allison Moore, Mr. Bruce Bracker and various other members of the Board of Directors in order to ensure that we have a fully coordinated approach to our efforts. RAI-N stands ready to address any issue, concern or suggestion that may arise from this report and from our on-going dialogue with the leadership and the Board of Directors.

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1. MARIPOSA COLD ROOM PROJECT UPDATE

- Work with the General Services Administration (GSA) continues on the project.
- GSA has provided initial response to changes suggested by Technical Team on the Revocable License Agreement.
- Technical discussions continue between PA and GSA on architectural requirements, including the easements for the electric energy service.
- Port Authority is working with the architects to complete 90% design for submission.

2. JOINT TASK FORCE VISITS NOGALES

Image: A start of the star

• On February 4, 2022, the newly created Commercial Vehicle Enforcement Task Force (CVETF) that brings together the Arizona Department of Public Safety and the Enforcement and Compliance Division of the Arizona Department of Transportation, conducted a visit to Nogales to meet with the leadership of the Port Authority.

• This Task Force, created in December of 2021, is an "agreement to streamline and enhance the vehicle enforcement at Arizona's ports of entry located at interstate and international borders."

 Under the agreement, 89 ADOT sworn enforcement officers and 49 non-sworn personnel are assigned to the DPS CVETF on a full-time basis.

- Chairman Chamberlain and Vice Chair Josh Rubin met with the Task Force to stress the importance of the working relationship that has been established over the past 6 years between industry and ADOT.
- RAI-N reminded the task force that ADOT has a Memorandum of Understanding (MOU) in effect between ADOT and the Federal Motor Carriers Safety Administration (FMCSA) on the way that ports operate under state ownership and the collocation of both state and federal inspection personnel at the ports.
- Chairman Chamberlain stressed the importance of the voluntary training and compliance programs that have resulted in lower Out of Service Orders, fewer fines and enhanced competitiveness vis a vis corridors leading to California, New Mexico and Texas.

• Vice Chair Rubin stressed the growing number of trucks rely on an effective and efficient inspection process and reassured of the commitment to work with the Task Force to find ways to improve the process and seek additional gains.

3. BRIEFING FOR NEW SONORA STATE REPRESENTATIVE



 On February 8, 2022, Mark Sanders of ADOT, along with Luis Ramirez and Martin Rodriguez of RAI-N, provided a detailed briefing on border projects for David Figueroa, Sonora State Representative.

• The briefing included a bit of an overview of the history of the relationship, the progress to date on SR-189, the need to modernize the DeConcini port of entry, and the work underway to update the Arizona-Sonora Border master Plan.

 Mr. Figueroa, who originates from Agua Prieta, Sonora, was very familiar with the issues and encouraged a continued working dialogue to address issues of mutual interest.

 Unfortutnatly Mr. Figueroa will not be able to participate in the March Board meeting but plans to participate in the April meeting.

4. IBWC HOSTS SOUTHEAST ARIZONA CITIZENS FORUM

- On February 10, the International Boundary and Water Commission hosted a meeting of the Southeast Arizona Citizens Forum and one of the principle topics for discussion was the start of the modernization project for the International Our=tfall Interceptor (IOI).
- As can be seen from the slides below, planning for the project is well underway and the positive impacts of the improvements will benefit the community for generations to come.



5. APPROVAL OF CORPORATE AMENDED BYLAWS

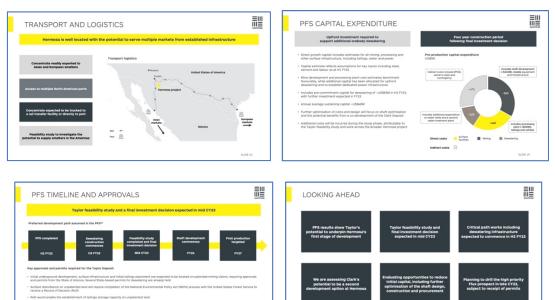
- During the February 16, 2022 Board meeting, the Board approved an update of the Bylaws for the corporation.
- Principal among the amendments, are:
 - Updated the membership of the organization,
 - o clarification on the succession of leadership of the organization;
 - o provides the ability for proxy votes in compliance with Arizona statutes.
- Special thanks to Port Authority Legal Counsel Robert "Kip" Martin for his invaluable insights to ensure that all amendments complied with all applicable laws and statutes.

6. SOUTH32 PRESENTS ON PRE-FEASIBILITY STUDY

- During the February 16 meeting, Pat Risner, President of South32, provided an update on the findings of the Pre-Feasibility Study for the Hermosa project, tapping into the Taylor resource and actually provides insights into the possible expansion of operations into the Clark Resource.
- Among the most salient themes raised by Mr. Risner during his presentation were:
 - Commitment to a carbon-neutral operation
 - Reliance on electric trucks for transport of materials
 - A footprint that is a fraction of similar operations, just a few hundred acres versus several thousand acres for other projects

- Anticipated investment of \$1.7 billion in the development of the Taylor Deposit
- $\circ~$ Several hundred million dollars more could be committed for the Clark deposit in the future.
- $\circ~$ An economic impact study is in the work and should be released in lae March, 2022
- A copy of the complete study can be found at:
 - <u>https://www.south32.net/our-news/pre-feasibility-completed-for-hermosa-s-taylor-deposit</u>





7. SENATOR SINEMA HOSTS ROUNDTABLE DISCUSSION WITH LOCAL LEADERSHIP

- On February 19, 2022, Senator Kyrsten Simena hosted a roundtable discussion with invited leaders from both the public and private sector at the Dos Cabezas Winery in Sonoita, Arizona.
- For those invited by the Senator, it was an opportunity to provide 3-to-4-minute updates on key issues.
- Among the topics covered during the meeting were:
 - Port of Entry Infrastructure, particularly the need to modernize the DeConcini Port of Entry (work with GSA to start Feasibility Study as soon as possible) and Modernization of Interchanges at Ruby Road and Rio Rico Drive on I-19 (Jaime Chamberlain)
 - Supply Chain issues and challenges (Josh Rubin)
 - Deploy mesh to stop drug bundles that may be inserted into the IOI (\$3 million request)(Supervisor Bracker)
 - Need to update CBP staffing model for ports of entry, as mission requirements continue to expand (Guillermo Valencia)
 - Continue to support efforts to protect the import of fresh produce from Mexico from politically-driven attacks by Florida producers (Scott Vandervoet)
 - High level overview of the Hermosa Mine Feasibility Study (key highlights: projected investment, job creation, environmental footprint minimization, production of minerals that are of interest for national security)(Pat Risner)
 - Need to support border retail sector (Olivia Ainza Kramer)
 - Need to complete projects that reman unfinished on the border and address the issue of materials and equipment that has been left along the border (Dan Bell).







8. ADOT NEARS COMPLETION OF SR-189 PROJECT

- As ADOT nears the completion of the SR-189 Modernization Project, work is underway in the planning for a small Ribbon Cutting Ceremony to commemorate the completion of this momentous project.
- A note was sent out to the Board of the Port Authority on February 25 asking people to set aside the tentative date for the festivities:

PA Board members,

With the announcement from ADOT that the SR-189 flyovers are now operational, we wanted to give you a HEADS UP that we are working with ADOT on a ribbon cutting ceremony marking the completion of the project tentatively for 10:00 AM on Friday, March 11, 2022. **Details have not been finalized** but we wanted to give as much advance notice as possible. Please be on the lookout for an invite from ADOT in coming days that should provide more information.

Given the short notice, this event will be far smaller than the groundbreaking. While the groundbreaking had about 150 people we anticipate this to be a +/- 50 person event. ADOT is working on finalizing the invite list as we speak.

Again, this is only a heads up as we hope each of you will be able to participate in this momentous occasion.

We ask that you please keep this information to this group for now until additional information becomes available. If there are any questions, please do let me know - but please know that the details are still being worked out.

Respectfully, Luis Ramirez



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